



# How Qwilt Cut 63% of Snowflake Costs While Improving Performance



# About Qwilt

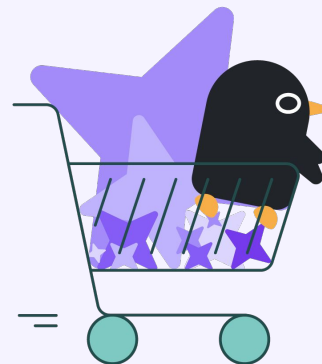
Qwilt is a modern CDN powering streaming, gaming, and massive downloads for some of the world's largest content platforms.

Their data team built a mission-critical **customer-facing data application on Snowflake**, serving dozens of BI requests per second aimed at analyzing traffic patterns of millions of requests per second that were handled by the Qwilt network.



At peak, Qwilt handles over 6 million requests per second, processing high-scale data across Snowflake. Their stack includes Snowpipe Streaming, Kubernetes autoscaling, and tight SLAs for real-time data access.

## Software Development



# Challenges



## Mission-critical data app on Snowflake

Strict SLAs for BI queries powering customer-facing analytics.



## Unpredictable Snowflake costs

Even after months of tuning, query compute remained volatile, making spend hard to forecast and keep under control.



## Manual effort, limited scalability

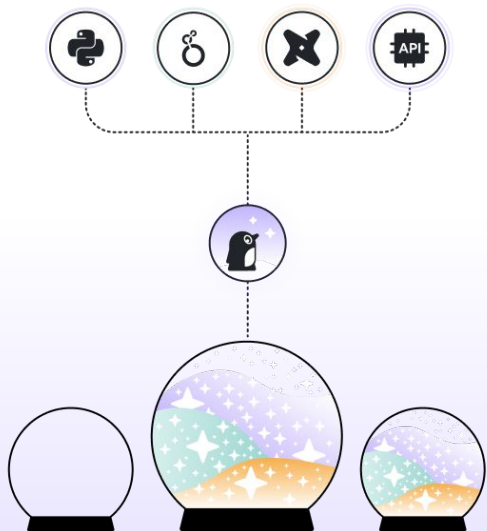
The team invested heavily in internal cost governance logic, but as the platform grew, engineering effort alone couldn't keep pace.



## Real-time workloads under pressure

Multiple user personas, time zones, and real-time SLAs made warehouse right-sizing a challenge.

# Solution



## Dynamic warehouse optimization

Query metadata analyzed in real time, keeping customer-facing requests fast while routing workloads to the most efficient warehouse.



## Fully private deployment:

Runs inside Qwilt's environment - No data leaves their cloud.



## Tenant-level insights

Granular Clear visibility into which workloads truly required larger warehouses and more compute.

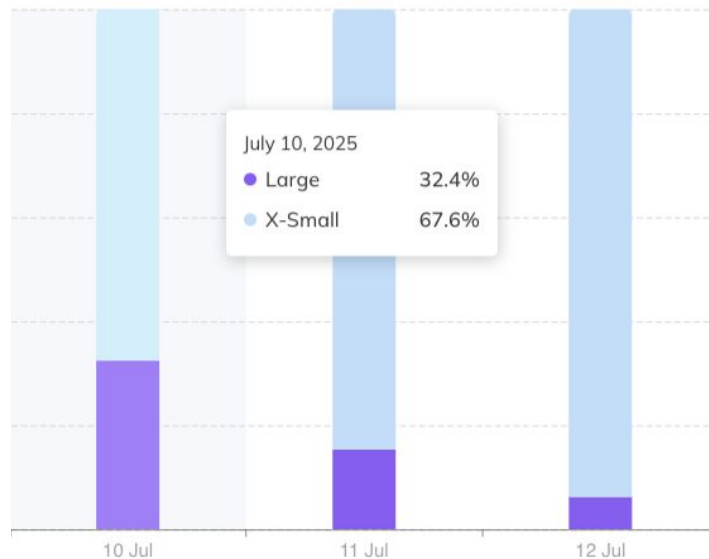
# Results

## The impact was immediate:

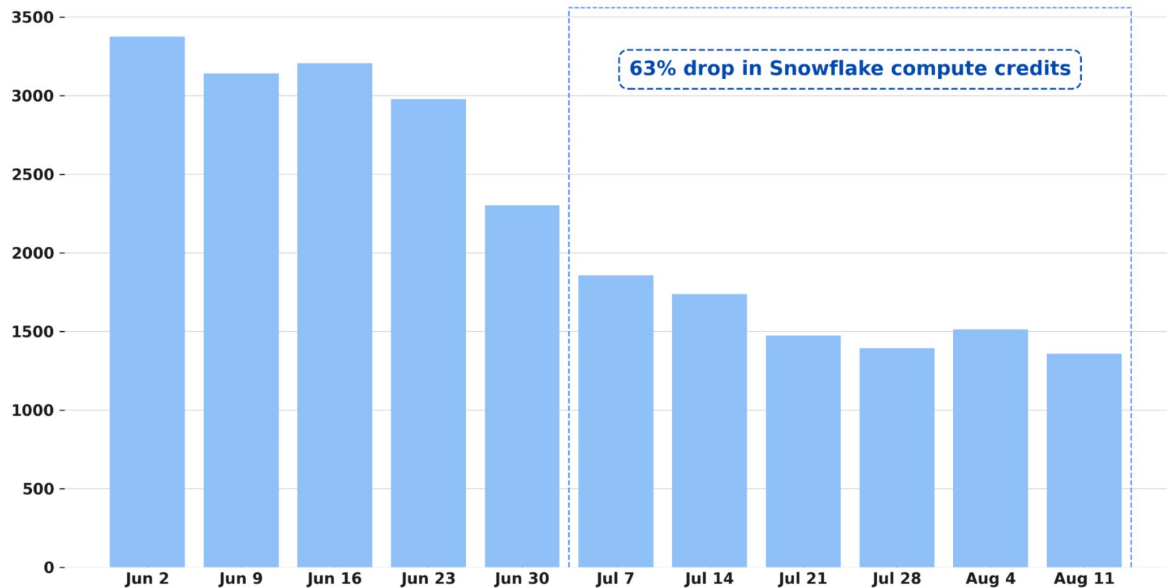
- Only 32.4% of queries needed a large warehouse
- 67.6% ran just as fast on an X-Small

By isolating heavy queries from lighter ones, Yuki eliminated resource contention, reduced queuing, and improved responsiveness across workloads.

**Everything was re-routed automatically without any manual intervention.**



# Results



# 63%

Cost Reduction

**Within just a few days.**

Snowflake compute costs dropped and remained consistently lower.

With Yuki handling warehouse optimization automatically, **costs stabilized at a lower baseline** and engineering hours were freed to focus on higher-impact projects.

**End-users experienced consistent performance even as costs dropped.**



“ We’ve spent months building internal rules to manage Snowflake spend. Query filters, time slicing, and cost controls across users. It helped, but it was a constant effort. When we plugged in Yuki, I honestly didn’t expect much. Vendors always say ‘one-day integration,’ but this time, it actually delivered. Within 24 hours, we saw a 63% drop in compute costs. It just worked. ”



Ron Kitay,  
Software and Data Engineer at Qwilt

“

Working with Ron and the Qwilt team was the perfect stress test for Yuki. They had already done the hard work: internal rules, smart query shaping, deep cost analysis. And still, Yuki was able to take them further. Seeing 40% of queries auto-right-sized in week one and a 63% cost reduction without touching a line of code. That's exactly why we built this product.

”



Amir Peres,  
CTO at Yuki



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